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telenor **IoT** 

3 %



## Challenges





ROI

Upfront investments
Revenue and scale



Quality

Demand for higher uptime Lack of accountability



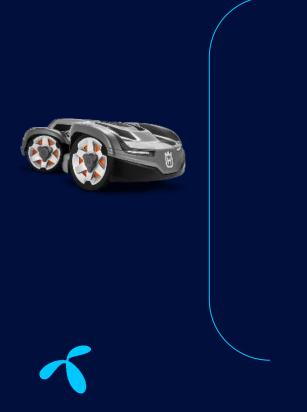
Complexity

Complex trouble-shooting Multiple management tools





# IoT Complete - a service to connect products





Mobile connectivity



### IoT Complete – a service to connect products



Faster to start



**Higher quality** 



Easier to manage





Connectivity device



Configurable firmware



Mobile connectivity



Cloud bridge



Service level agreement



Management portal



QoS optimization



Health Monitoring



### Connectivity devices









- ✓ Pre-certified devices
- ✓ Start quickly with fully populated boards
- ✓ Depopulate components for scale



- Users
- < Domains
- @ Addresses
- € Invoices
- Enterprise services

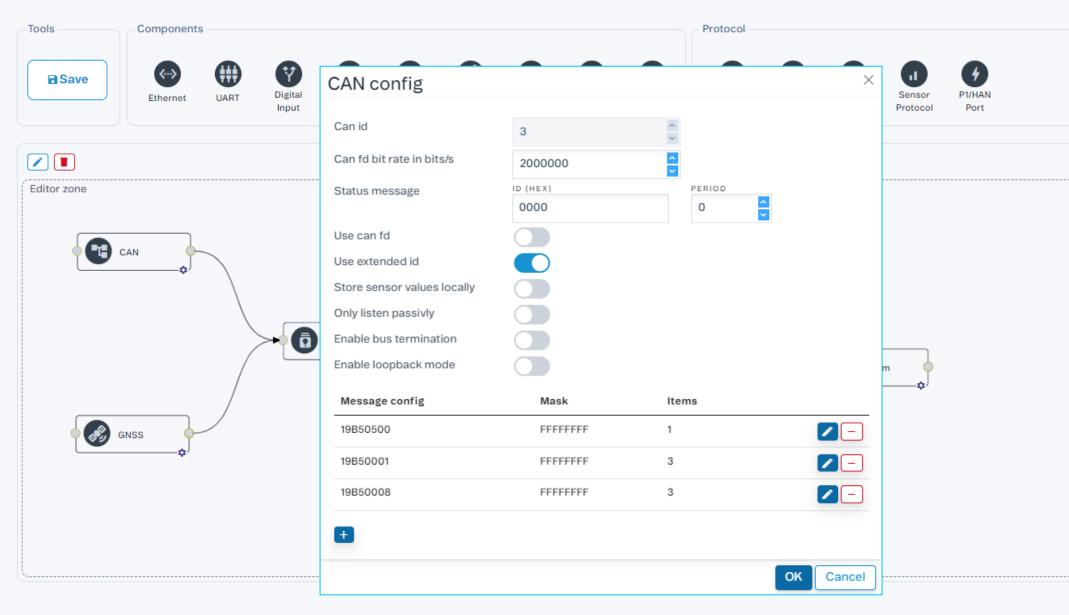
**Specifications** 

- **७** Connectivity
- Enablement hardware
- & Firmware
- Cloud bridge
- Configurable application
- © Service window
- Integration labels
- Health monitoring

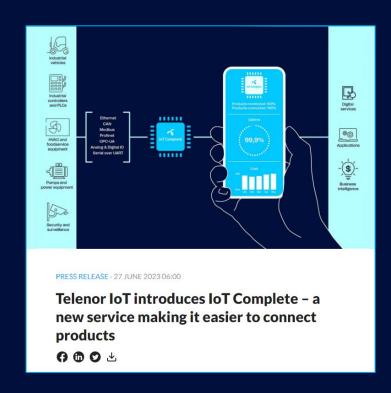
Subscriptions

- Monitoring
- ☐ Inventory
- Crder template
- ☐ Order





#### Where are we now?



- ✓ Official announcement June 2023
- √ 15 customers onboarded
- ✓ Great feedback and lots of fun!
- ✓ To start your own exploration contact Claes Andersson, Rikard Florin or your Telenor KAM













